

## Program

### **Tuesday, 5 June: Europacable Summer Cocktail**

**18:00 – 21:00, Phoolan, Rue du Luxembourg, 43, 1050 Brussels**

### **Wednesday, 6 June: Europacable 2012 General Assembly**

**09:00 – 16:30, Brussels Sheraton Airport Hotel**

**9:00 Welcome & Opening**

Mr Frédéric Vincent, President Europacable

#### **The External Perspectives**

**9:10 Is there room for growth in Europe?**

Mr Philip Radbourne, Director Wire and Cable, Integer Research

**9:30 Drivers for the European wire and cable market**

Mr Marc Hubert, Vice President Wire and Cable, Borealis

**9:50 Copper and Cables**

Dr Stefan Boel, Member of the Executive Board, Aurubis AG

**10:10 Panel Discussion**

**10:30 Coffee Break**

**11:00 The need for fiber in the access: FTTH and wireless – synergy rather than competition?**

Dr Wolfgang Fischer, Senior Manager Business Development, Cisco

**11:20 Perspectives for the construction business**

Mr Vincent Detemmerman, Director EU and International Affairs, Belgian Construction Confederation, on behalf of FIEC, European Construction Industry Federation

**11:40 Approved Cables Initiative**

Michael Simms, Director Energy Cables Prysmian Group, tbc

**12:00 Q & A**

**12:20 Key note speech: Energy infrastructure in Europe**

Mr Claude Turmes, Member of the European Parliament, Vice-Chairman Group of the Greens/European Free Alliance, Rapporteur of the Energy Efficiency Directive

**12:45 Lunch Break**

#### **The Internal Perspectives**

**14:00 Europacable 2012 General Assembly**

Mr Frédéric Vincent, President

**14:20 Business Group Reports: Roundtable and Q&A**

Business Groups Chairmen

**15:20 Changes & challenges in the standardization arena**

Mr Friedrich Müller, Chairman EPC TC

**15:40 Key success factors for Europacable**

Mr Mark Dober, Managing Director, Ellwood & Atfield

**16:00 Europacable 2012 and beyond**

Mr Fabio Romeo, Chairman of the Executive Board

**16:15 Closing Remarks**

Mr Frédéric Vincent, President Europacable

## COMPETITION LAW CHECKLIST FOR EUROPACABLE MEETINGS

DON'T	DO
<p><b>Do not discuss or exchange commercially sensitive information with other companies, including for example information on:</b></p>	<p><b>Ensure strict performance in areas of:</b></p>
<p><b>Prices, including:</b></p> <ul style="list-style-type: none"> <li>• Individual company/ industry prices, raw materials or other purchasing prices, price changes, price trends, price differentials, discounts, trade margins or any other element of pricing, allowances, credit terms, etc.</li> <li>• Terms and conditions of purchase or sale</li> </ul>	<p><b>Oversight/ supervision:</b></p> <ul style="list-style-type: none"> <li>• Have a Europacable representative at each meeting</li> <li>• Consult with appropriate counsel on all questions which might be related to competition law</li> <li>• Limit meeting discussions to agenda topics</li> <li>• Provide each attendee with a copy of this checklist, and have a copy available for reference at all meetings</li> </ul>
<p><b>Production, including:</b></p> <ul style="list-style-type: none"> <li>• Individual company data on costs, production, capacity, inventories, sales, etc.</li> <li>• Investment levels, production planning or output levels</li> <li>• Changes in Individual company/ industry production capacity or inventories, etc.</li> </ul>	<p><b>Recordkeeping:</b></p> <ul style="list-style-type: none"> <li>• Have an agenda and minutes which accurately reflect the matters discussed</li> <li>• Ensure the review of agendas, minutes and other important documents by appropriate staff or counsel, in advance of distribution</li> <li>• Fully describe the purposes, structures and authorities of the group</li> </ul>
<p><b>Transportation rates:</b></p> <ul style="list-style-type: none"> <li>• Rates or rate policies for individual shipments, including basing point systems, zone prices, freight, etc.</li> </ul>	<p><b>Vigilance:</b></p> <ul style="list-style-type: none"> <li>• Object to any discussion or meeting activities which appear to violate this checklist; ask for such activities to be stopped so that the appropriate legal check can be made by legal counsel and disassociate yourself from any such discussion or activities. For the attendees of a meeting at which discussions appear to violate this checklist, have your objection recorded in the minutes of the meeting; leave the meeting should such discussions continue and have this recorded in the minutes of the meeting.</li> </ul>
<p><b>Market procedures, including:</b></p> <ul style="list-style-type: none"> <li>• Plans of individual companies concerning the design, production, distribution or marketing of particular products, including proposed territories or customers</li> <li>• Company bids for contracts for particular products, company procedures for responding to bid invitations</li> <li>• Matters relating to actual or potential individual suppliers or customers</li> <li>• Matters that might have the object or effect of influencing market conduct</li> <li>• Blacklist or boycott customers or suppliers</li> </ul>	<p><b>Fringe meetings:</b></p> <ul style="list-style-type: none"> <li>• Be particularly cautious about competitive information being exchanged in informal gatherings and fringe meetings before/after trade association meeting.</li> <li>• If such competitive information is discussed, make known your objection and leave the conversation.</li> </ul>

Status: February 2012